| Month | Actual or Forecast | $\begin{gathered} \text { Beginning } \\ \text { Balance } \\ \text { (Over)/Under } \end{gathered}$ | $\begin{gathered} \text { DSM } \\ \text { Rate } \\ \text { Per Therm } \end{gathered}$ | $\begin{gathered} \text { DSM } \\ \text { Collections (a) } \end{gathered}$ | Forecasted |  |  | Incentive (d) | EndingBalance(Over)/Under | $\begin{gathered} \text { Average } \\ \text { Balance } \\ \text { (Over)/Under } \end{gathered}$ | $\begin{gathered} \text { Interest } \\ \text { Monthly Federal } \\ \text { Prime Rate } \end{gathered}$ | Interest @Federal ReservePrime Rate |  | Ending Bal. <br> Plus Interes (Over)/Under | $\begin{gathered} \text { Forecasted } \\ \text { Therm } \\ \text { Sales } \end{gathered}$ | $\begin{aligned} & \text { Actual } \\ & \text { Therm } \\ & \text { Sales } \end{aligned}$ | $\begin{aligned} & \text { \# of } \\ & \text { Days } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{aligned} & \text { DSM } \\ & \text { Expenditures } \end{aligned}$ | Expen Residential | es (c) Low-Income |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| May 12 | Actual (b) | $(1,876,986)$ | (\$0.0498) | (160,858) | 235,382 | 186,477 | 0 | 0 | $(1,851,367)$ | (1,864,177) | 3.25\% |  | $(5,146)$ | $(1,856,513)$ | 4,471,593 | 3,230,081 | 31 |
| June 12 | Actual | (1,856,513) | (50.0498) | (90,624) | 235,382 | 70,037 | ${ }^{76,796}$ | 0 | (1,800,304) | (1,828,408) | 3.25\% |  | $(4,884)$ | (1,805,188) | 2,482,396 | 1,819,769 | 30 |
| July 12 | Actual | (1,805,188) | (50.0498) | (49,325) | 314,458 | 34,457 | 13,408 | 15,000 | (1,791,648) | (1,798,418) | 3.25\% |  | (4,964) | (1,796,612) | 1,565,536 | 1,275,805 | 31 |
| August 12 | ${ }^{\text {Actual }}$ | (1,796,612) | (\$80.0498) | (55,854) | 314,458 314,458 | 169,275 23.438 | 953 848 | 15,000 | ${ }_{(1,1,677,237)}^{(1,704,165)}$ | ${ }_{(1,}^{(1,731,925)}(1,688.091)$ | ${ }_{\text {3 }}^{3.25 \%}$ |  | $(4,781)$ $(4.509)$ | ${ }_{(1,}^{(1,672,018)}(1,7884)$ | $1,270,112$ $1,368.039$ | $1,121,558$ $1,133,181$ 1,182, | 31 30 |
| September 12 | ${ }^{\text {Actual }}$ | (1, | (\$50.0498) | $(56,432)$ $(87,404)$ | 314,458 <br> 314,458 | ${ }_{213,313}^{23,48}$ | 877,401 | ${ }_{0}$ | ${ }_{(1,505,364)}^{(1,74,26)}$ | ${ }_{(1,607,019)}^{(1,68,091)}$ | ${ }_{3}^{3.25 \%}$ |  | $(4,5436)$ $(4,43)$ | (1,509,800) | +1,904,776 | $1,133,181$ 1.692 .982 | 30 31 |
| Octioer 1212 | Actual Actual | (1,509,800) | (\$0.0147) | (124,715) | 314,458 | 228,367 | 52,894 | 15,975 | (1,337,279) | $(1,423,539)$ | 3.25\% |  | $(3,803)$ | (1,341,081) | 3,778,407 | 3,193,863 | 31 30 |
| December 12 | Actual | (1,341,081) | (\$0.0147) | (104,440) | 314,458 | 643,851 | 140,041 | 66,000 | (595,629) | (968,355) | 3.25\% |  | ${ }^{(2,673)}$ | (598,302) | 6,946,220 | 7,104,755 | 31 |
| January 13 | Actual | (598,302) | (\$0.0147) | (138,381) | 77,700 | 18,355 | 71,143 | , | (647,185) | $(622,744)$ | 3.25\% |  | (1,719) | (648,904) | 10,059,056 | 9,413,647 | 31 |
| February 13 | Actual | (648,904) | ( 50.0147 ) | (152,270) | 77,700 | 13,175 | 13,814 | 1,80 | (752,385) | (700,644) | 3.25\% |  | ${ }^{(1,747)}$ | (754,131) | 10,754,770 | 10,358,481 | 28 |
| March 13 | Actual | (754,131) | (\$0.0147) | (130,055) | 77,700 | 213,118 | 31,151 | 0 | (639,917) | $(697,024)$ | 3.25\% |  | $(1,924)$ | (641,841) | 9,268,947 | 8,847,275 | 31 |
| April 13 | Actual | (641, 841) | (\$90.0147) | ${ }_{(100,918)}^{(52,52)}$ | 97,125 | ${ }^{90,989}$ | 33,724 | 200 | (618,047) | (629,944) | 3.25\% |  | (1,683) | (619,730) |  | ${ }_{\substack{\text { c, } \\ \text {, } 5477.782}}$ | 30 |
| May 13 | Actual Actual | $\xrightarrow{(619,730)}$ | (\$50.0147) | (52,152) | ${ }_{9}^{97,125}$ | 131,699 138,862 | ${ }_{33,735}^{11,402}$ | 32,700 10,900 |  | $(577,905)$ $(459,847)$ | ${ }^{3.25 \%}$ |  | ${ }_{(1,288)}^{(1,595)}$ | ${ }_{\text {c }}^{(5377,676)}$ | 3,349,634 | - $3,5477,782$ | 31 30 |
| July 13 | Actual | (383,246) | (\$0.0147) | $(18,906)$ | 97,125 | 43,759 | 17,720 | 0 | (340,673) | (361,959) | 3.25\% |  | (999) | (341,672) | 1,252,661 | ${ }_{1,286,110}$ | 31 |
| August 13 | Actual | (341,672) | (\$0.0147) | (116,803) | 97,125 | 69,209 | 7,983 | 21,800 | (259,483) | $(300,578)$ | 3.25\% |  | (830) | (260,313) | 1,056,675 | ${ }_{1,143,041}$ | 31 |
| September 13 | Actual | (260,313) | ( 50.0147 ) | $(17,972)$ | 97,125 | 53,962 | 15,742 | 10,900 | (197,682) | (228,997) | 3.25\% |  | (612) | (198,293) | 1,143,113 | ${ }_{1}^{1,238,425}$ | 30 |
| October 13 | Actual | (198,293) | (\$0.0147) | $(22,619)$ | 97,125 | 136,793 | 37,184 | 10,900 | $(36,036)$ | $(117,165)$ | 3.25\% |  | ${ }^{(323)}$ | $(36,359)$ | 1,693,533 | 1,539,233 | 31 |
| November 13 | ${ }^{\text {Actual }}$ | (36,359) | (\$0.0197) | ${ }^{(61,714)}$ | 97.125 | 119,064 | 34,869 | 10,900 | 66,760 | 15,200 | 3.25\% |  | ${ }^{41}$ | ${ }_{66,801}$ | 3,778,407 | 3,712,905 |  |
| December 13 | Actual Actual | -66,801 | (\$50.0197) | ${ }_{\text {(120, }}^{(158,688)}$ | ${ }_{9}^{97,125}$ | 409,985 13,678 | $\underset{\substack{13,1248 \\ 2,187}}{ }$ | 10,900 12,063 | 467,883 276,611 | 267,342 372,616 | ${ }^{3.25 \%}$ |  | 738 1,029 | 468,621 277,640 | 6,946,220 $10,059,056$ | ${ }^{8,054,816} 11.16146$ | ${ }_{31}^{31}$ |
| February 14 | Actual | 277,640 | (\$0.0197) | (212,859) | 97,125 | 81,647 | 81,039 | 12,063 | 239,530 | 25,585 | ${ }^{3} .25 \%$ |  | ${ }_{645}^{1,629}$ | 240,175 | 10,754,770 | 10,805,038 | 28 |
| March 14 | Actual | 240,175 | (\$0.0197) | (197, 268) | 97,125 | 50,906 | 21,444 | 12,063 | 127,318 | 183,746 | 3.25\% |  | 507 | 127,826 | 9,268,947 | 10,014,395 | 31 |
| April 14 | Actual | 127,826 | (\$0.0197) | (170,772) | 97,125 | 160,458 | 16,341 | 12,063 | 145,916 | ${ }^{136,871}$ | 3.25\% |  | 366 | 146,281 | 6,253,708 | 8,668,622 |  |
| May 14 | Actual | 146,281 | (\$0.0197) | $(83,103)$ | 97,125 | 396,516 | 26,108 | 12,063 | 497,865 | 322,073 | 3.25\% |  | 889 | 498,754 | 3,349,634 | 4,218,439 | 31 |
| (a) Collections include adjustments to reconcile to actual collections as reported in the Company's general ledger |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  | Jan 1, 2012 |  | Jan 1, 2013 |  |  |
| (b) Beginning over collection includes adjustment to reduce 2011 expenditures by $\$ 87,877$ and incentives for $2011-\$ 155,418,2010-\$ 200,800,2009-\$ 162,290,2008-\$ 87,353$ and $2007-\$ 66,909$. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Estimated Residential Nonheating Conservation Charge |  |  |  |  |  |  |  |  | Residential Non H | erm Sales |  | 1,000,804 | 1\% | 861,046 | 1\% |  |
|  |  |  |  |  |  |  |  |  |  | Residential Heatin | Sales |  | 60,975,253 | 37\% | 56,68,574 | 36\% |  |
|  | Effective November 1, 2012 - October 31, 2013 |  |  |  |  |  |  |  |  | C\&l Therm Sales |  |  | 101,612,535 | 62\% | 100,520,729 | 64\% |  |
|  |  |  |  |  |  |  |  |  |  | Total Therms |  |  | 163,588,592 | 100\% | 158,062,349 | 100\% |  |
|  | Beginning Bala |  |  | (\$1,460,252) |  |  |  |  |  |  |  |  | Jan 1, 2012 |  | Jan 1, 2012 |  |  |
|  | Program Budge | 2012 - Oct 2013 |  | 2,329,562 |  |  |  |  |  |  |  |  | Dec.31, 2012 |  | Dec.31, 2012 |  |  |
|  | Projected Inter |  |  | $(24,003)$ |  |  |  |  |  | Low-Income Progr |  | \$ | 1,123,016 |  | 750,000 |  |  |
|  | Projected Budg | Interest |  | 845,307 |  |  |  |  |  | PAYS Feasilibity S |  | $\$$ |  |  | - |  |  |
|  | Total Charges |  |  | 845,307 |  |  |  |  |  | Total Shared Bud |  | s | 1,123,016 |  | 750,000 |  |  |
|  | Projected The |  |  | 57,541,620 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Residential R |  |  | \$0.0147 |  |  |  |  |  | Residential Progra |  | s | 2,181,559 |  | 1,620,000 |  |  |
|  | Total Charges | nterest |  | 845,307 |  |  |  |  |  | Residential Progra |  | \$ | 217,565 |  | 147,743 |  |  |
|  | Projected The |  |  | 57,541,620 |  |  |  |  |  | Total Residential | Budget | \$ | 2,399,124 |  | 1,767,743 |  |  |
|  | Residential Ra |  |  | \$0.0147 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  | Commercial/Indus | ram Budget | \$ | 2,500,000 |  | 2,310,000 |  |  |
| *Filed August 31, 2012 in DG 12-265, approved by the Commission in Order No. 25,435 dated October 30, 2012. |  |  |  |  |  |  |  |  |  | Commercial/Indus | ram Incentive | s | 95,559 |  | 79,168 |  |  |
|  |  |  |  |  |  |  |  |  |  | Total Commerciallındustrial Program Budget |  | s | 2,595,559 |  | 2,389,168 |  |  |
|  |  |  |  |  |  |  |  |  |  | Total Program Budget |  | s | 6,117,699 |  | 4,906,911 |  |  |
|  |  |  |  |  |  |  |  |  |  | Shared Expenses Allocation to Residential Shared Expenses Allocation to C\&I |  | \$ | $\begin{aligned} & 425,458 \\ & \hline \end{aligned}$ |  | 273,033 |  |  |
|  |  |  |  |  |  |  |  |  |  | Total Allocated Shared Expenses |  | \$ | 1,123,016 |  | 750,000 |  |  |
|  |  |  |  |  |  |  |  |  |  | Total Residential (including allocation of Shared Bu \$ Total C\&l (including allocation of Shared Budget) Total Budget |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  | 3,293,117 |  | 2,866,135 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

May 1, 2012 - May 31, 2014 actuals REVISED


May 1, 2012 - May 31, 2014 actuals REVISED


